

Code :9E00101

**MBA I Semester Regular & Supplementary Examinations, February 2011**  
**MANAGEMENT & ORGANIZATIONAL BEHAVIOUR**  
(For students admitted in 2009 & 2010 only)

Time: 3 hours

Max Marks: 60

**Answer any FIVE questions**  
**All questions carry equal marks**

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1. Write about:
  - (a) MBO
  - (b) Open system
  - (c) Contingency
2. Explain the process of decision making.
3. Discuss the effective controlling mechanism.
4. Write short notes on:
  - (a) Functional behaviour
  - (b) Perceptual selectivity
  - (c) TA
5. Elucidate the group decision making process.
6. Describe the relevance of two factor theory on contemporary era.
7. Elaborate the transformational leadership.
8. Discuss about:
  - (a) Change agent
  - (b) Win-Win strategy
  - (c) Resistance to change

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